

## EMILIO SANI



**Partner**, he works at the Milan office.

### **Practise areas**

Energy and natural resources

Administrative Law and public works

### **Expertise**

In his professional career he has acquired experience in all sort of energy, construction and administrative matters under Italian and European law.

In particular most recent activity has been performed in the development and construction of power plants fuelled by renewable sources as well in the development of direct lines for self-consumption and in PPA and agreements for the connection to the public grid of such direct lines.

He has been involved in different researches with the public law department at University of Milan, the Faculty of Political Science (1994-1997), and at the Faculty of Law, Milano Bicocca (1997-2000) and has been teacher on “public grants” at the Faculty of Law of University of Pisa, Master for public bodies managers and business lawyers (“Giurista dell’economia e Manager pubblico”). He cooperated from 1993 to 2000 with Prof Guido Greco teacher of Public law at the University of Milan.

He worked as teacher of commercial agreements for wind farms within the training programme for wind farm operators developed by Aper, the association of producers of energy from renewable source. He renders legal advice and assistance to Italian and foreign companies with respect to administrative and regulatory matters with particular emphasis on energy law. He organized international congress of IBA (International Bar Association) on construction law. He also has an excellent experience in arbitration both as arbiter and as attorney as well in administrative litigation.

### **Education**

He obtained his Law degree magna cum laude at the University of Milan (1993).

### **Memberships**

Admitted to Bar in 1997. He is member of the Bar of Milan, of the Società Lombarda degli Avvocati Amministrativisti and of the International Bar Association (member of the International Construction Projects Committee). He has also been co-chair of the Young Construction Lawyers Conference of the International Bar Association in 2004 and chairman of the panel "Developing

and financing the Project" in the Conference held by the International Construction Projects Committee of the International Bar Association, in November 2006, in Brussels.

### **Languages**

Italian, English

### **Attendance to conferences as a speaker:**

- SolarExpo - April 8 and 10 2015, Milan
- The economic and contractual relations between the provider of the storage service and the beneficiary (Milan, March 2015, Business International)
- *"PPA between producer and customers in the self-consumption Systems: price duration, feasibility"*, Milan, February 24, 2015, INVEX)
- As to improve the investment in the PV Plants (Rome December 2014, Qualenergia);
- Practically how to develop a self-consumption system, (Politecnico di Milano, November 5, 2014);
- PPAs between producer and customer in the self-consumption systems, (Business International Milan, October 23, 2014);
- Obstacles to the development of the ESCO business, (Verona, July 2014, Quotidiano Energia);
- Contractual relations in the self-consumption systems, (Rome, May 21, 2014, Business International)
- PPA between producer and consumer in the self-consumption systems (Milan, Solarexpo, May 8, 2014)
- PV AND SEU, organized by Business International, Milan, 26 March 2014
- EXPORT CREDIT OPPORTUNITIES, Milan, 23 January 2014
- GENERAZIONE DISTRIBUITA: NUOVI SVILUPPI E OPPORTUNITA' DELLA NORMATIVA E DEI MERCATI, organized by Macchi di Cellere Gangemi and eLeMeNS. Milan, 26 November 2013
- NEW RULES FOR START-UP, Milan, 20 November 2013
- ENERGY EFFICIENCY: OPPORTUNITIES AND FINANCIAL INSTRUMENTS, Modena, 19 November 2013
- SELFCONSUMPTION, THE FUTURE OF PHOTOVOLTAIC IN ITALY, Milan, 8 October 2013
- OPPORTUNITIES GIVEN BY THE NEW ENERGY EFFICIENCY DECREES, Analysis of regulations and contractual and commercial proposals. Milan, April 2013;
- NEW TRENDS FOR PHOTOVOLTAIC MARKET yearly APER meeting on photovoltaic source, February 14, 2013
- DM FER AND FEED-IN TARIFF UNDER MINISTERIAL DECREE OF JULY 5, 2012: OPERATING INSTRUCTIONS, Comparison between incentives and other energy value systems – In-depth seminars – APER. Milan, November 12, 2012
- SUPPORT TO THE RENEWABLE SOURCES BESIDES GREEN CERTIFICATES AND FEED-IN TERIFF. The new decrees and the incentive systems. The opportunities given by the energy efficiency regulations. The incentive system in Romania. Milan, October 12, 2012
- RENEWABLE SOURCES AND ENERGY EFFICIENCY: NEW SCENARIOS AND OPPORTUNITIES FOR THE MARKET held at Palazzo Banca D'Alba. Alba, Cuneo, June 2012
- OPPORTUNITIES OF THE DISTRIBUTED GENERATION IN THE LIGHT OF THE RECENT NORMATIVE MEASURES, Meeting Aper organized by Solarexpo, Fiera di Verona, May, 2012
- APER: Lawyer Course on Renewable Energies Law, Milan - APER, April 2011

- FOREIGN INVESTMENTS: FOCUS ON RENEWABLE ENERGIES, Roundtable organized by Invitalia, Agenzia nazionale per l'attrazione degli investimenti e lo sviluppo d'impresa SpA.. Rome, December 2010
- APER: Lawyer Course on Renewable Energies Law Milan - APER, November 2010
- WHICH FUTURE FOR RENEWABLE ENERGIES? THE NEW FEED-IN TARIFF AND THE REAL OPPORTUNITIES FOR WIND POWER IN ITALY. Toplegal. Milan, October 2010
- ITALIAN PHOTOVOLTAIC ACADEMY: "Contractual instruments concerning the realization of plants and its relative guarantees". Bari, March 2010
- DEVELOPMENTS IN THE BIOENERGY SECTOR, An opportunity of cooperation among Italian and Danish Companies, a conference organised by the *Trade Council* of Denmark. Milan, March 2010
- ROUNDTABLE – RENEWABLE SOURCES: FROM PROJECT ACQUISITION TO FINANCING AND DEVELOPMENT: Regulatory, tax and financial issues. Roundtable Toplegal. Milan, October 2009
- THE NEW DECREE ON RENEWABLE SOURCES: NEWS AND PRACTICAL ISSUES. Conference. Milan, January 2009
- PROJECT FINANCE AND RENEWABLE ENERGIES:WHO DETERMINES THE TRENDS? THE NEW ROLE OF SPONSOR AND BANKS: Roundtable. Toplegal. Milan, February 2008

#### Articles published on Italian newspapers and online:

- The increase of efficiency in the incentivized PV Plant, the role of the provider of maintenance services, Qualenergia, December 2015;
- Agreements for the increase of the energy efficiency. Looking for solutions. Quotidiano Energia July 2014
- La nuova disciplina dei sistemi efficienti di utenza, Staffetta Quotidiana, 10 January 2014
- Seu, ecco i punti che la delibera chiarisce, Qual'Energia, 9 January 2014
- I sistemi efficienti di utenza, un volano per la generazione distribuita, Staffetta Quotidiana, June 2012
- Interview to Emilio Sani, Panorama Economy, April 2012
- Interview to Emilio Sani on Quarto Conto energia, TopLegal, September 2011
- Dlgs. rinnovabili, una guida alla lettura, Staffetta Quotidiana, June 2011
- Insurance on renewables, Assicura, March 2011
- Aspetti regolatori e incentivi del mercato della bioenergia in Italia, (Regulator aspects and incentives of the bioenergy market in Italy), December 2010
- I contratti commerciali di appalto e fornitura per impianti fotovoltaici ed eolici, (Commercial contracts and supply for photovoltaic plants and wind farms), November 2010
- Gli incentivi per il fotovoltaico: Il nuovo decreto 6 Agosto 2010 sulle tariffe incentivanti, (Photovoltaic incentives: the new ministerial decree of August 6, 2010 on incentives), October 2010
- Conto energia, le regole del nuovo decreto, La nota esplicativa di Emilio Sani (Feed-in Tariff, the new decree regulation. The explanatory note by Emilio Sani), *Staffetta Quotidiana*, July 2010
- All'alba del nuovo conto energia, nuove prospettive per il settore delle energie rinnovabili: aspetti regolatori e incentivi del mercato della bioenergia in Italia (At the beginning of the

new feed-in tariff, new opportunities for the renewable sources market: regulator aspects and incentives of the bioenergy market in Italy), *Toplegal e Topelgal International*, May 2010

- Bioenergie, la Danimarca propone le sue tecniche all'Italia. Sfilata di imprese nordiche a Milano attratte dalle opportunità di business. Fra le innovazioni l'alta tecnologia per le centrali a biomasse. Ma il nodo è l'agevolazione. Intervista a Emilio Sani (Bioenergy, Denmark proposes its techniques to Italy. Parade of North Europe Companies in Milan attracted by business opportunities. High technology for biomass plants. Focus on facilities. Interview by Emilio Sani), *ItaliaOggi*, March 2010
- Bioenergie, il quadro regolatorio e gli incentivi: alla vigilia della sistemazione della questione "filiera corta" (Bioenergy, the regulator frame and the incentives), *Staffetta Quotidiana*, March 2010
- Il nuovo decreto sulle fonti rinnovabili: implicazioni pratiche e novità, (The new Decree on renewable sources), Macchi Gangemi, September 2009;
- La struttura dei contratti commerciali di appalto e fornitura in progetti finanziati secondo schemi di finanza di progetto (Structure of commercial contracts for wind farms in project finance under a project finance structure), *Aper*; November 2008
- Contratti e sicurezza sul lavoro (Contracts and safety at law), 2008, Macchi Gangemi; November 2008
- He has contributed the Italian chapter to the PLC Cross-border "Environment Handbook" both in its first (2006/2007) and second (2007/2008) and third edition (2008/2009).

## Referees

### LEGAL 500 2013

**Macchi di Cellere Gangemi** provides 'prompt and competent assistance'. The team recently advised Curti on the development and operation of a biomass power plant. **Emilio Sani** is recommended.



### PLC WHICH LAWYER? 2012



#### *Firm recommendation*

**Highly recommended in**  
Environment